

Gliffy Partner FAQ

You asked, we answered: here are the answers to some of the most frequently asked questions from our partners. Please reach out to our team at sales@gliffy.com with any questions not addressed in this guide.

Cloud Migrations

Does Gliffy offer dual licensing or step-up credits to support Cloud migrations?

Yes, we participate in both of these incentives. Please work with Atlassian, and we will grant our approvals. We appreciate any details you can give us about deal timing and migration plans to help us best support your customers.

If a customer requests a 2- or 3-year quote, does Gliffy offer discounts?

Yes, we're happy to incentivize multi-year purchases. Please reach out to sales@gliffy.com with the specifics of the opportunity.

Is Gliffy available for extended free trials?

We generally approve trial extension requests. Please work with Atlassian, and we will review the case.

Is Gliffy hard to migrate?

Nope! We made significant improvements in early 2026 that reduced migration time from hours to just minutes. www.gliffy.com/resources/cloud-migration-guide

Partner Relationships

Does Gliffy offer partner discount codes?

We are not part of Atlassian's default Partner Discount program and instead run our own preferred partner program. Please reach out to sales@gliffy.com for details.

Does Gliffy offer product demos or partner enablement?

Yes, we love giving demos! We are happy to meet with our partners or directly with our customers to offer a demo. Please reach out to sales@gliffy.com with your product questions or demo request.

Competitors & Alternatives

What is the biggest difference between Gliffy and draw.io?

There are many! Gliffy has prioritized product security, ease of administration, and ease of use in ways that make us a more enterprise-ready solution your team can rely on. You can learn more at www.gliffy.com/resources/gliffy-vs-drawio-comparison.

What is the biggest difference between Gliffy and Confluence Whiteboards?

Gliffy is purpose-built for technical documentation, while Whiteboards is built for fast collaboration. There's a time and place for each tool, but Whiteboards won't cut it for mission-critical technical documentation. Learn more at www.gliffy.com/resources/gliffy-confluence-whiteboards-comparison

Want More Resources?

View our published partner resources or reach out to our team!

[View Resources](#) ▶

www.gliffy.com/partnerportal